Voyage buyer profile

Who we are

Voyage is an operator-led acquisition firm in Waco, Texas, run by Brian Anderson. Brian co-founded and led Voyage Partners, a search fund, and served as its operating leader through acquisition, growth, and a sale that produced outsized returns for its investors. In all, he has sourced, diligenced, and supported through closing $45 million of enterprise value. Since then he has run transaction finance work (sell-side readiness, buy-side financial diligence) for owners and acquirers, which is why our diligence runs in-house and fast.

What we buy

CONTROL	Majority or 100 percent; founders and key managers welcome to roll a stake
SIZE	$2 million to $5 million of EBITDA for a platform; $1 million and up considered as an add-on; enterprise value $10 million to $50 million
INDUSTRIES	Government services contractors; essential services with many hourly employees (restoration, home and field services, facilities services, light industrial services); other people-dense essential services on their merits
GEOGRAPHY	Texas and the Southwest first; remote-operable companies anywhere in the US
SITUATIONS	Owner transitions and retirements, succession gaps, carve-outs, and processes that stalled or broke
WHAT WE DO NOT BUY	Turnarounds, founder-technical businesses that cannot be run by an installed leader, companies whose value is a single contract or a single customer above 40 percent of revenue

How we operate after close

We install a general manager or CEO, keep the team, and run the company for the long term. We do not flip on a clock. The people who built the company are treated as the reason it is worth buying.

Capital and process

- Equity from investors who backed our prior acquisition and have asked to back the next, engaged before any letter of intent so the letter means what it says; family-office co-investors as needed. Senior debt from relationship lenders; seller notes and rollover equity welcome.
- Response to a teaser within two business days. Indication of interest within ten business days of a CIM. Letter of intent to close in about ninety days.
- Financial diligence in-house (quality of earnings analysis, working capital, cash proof), which shortens the cycle and the surprises.

Contact

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This profile describes what Voyage buys and how it works with intermediaries. It is not an offer of securities and is shared for informational purposes.